

Radio - Rate Card #4 - NEW YORK

State By State Remnant Program

Number of Affiliates: 33 Number of Markets: 27

Type: 30-Sec ROS (Run of Schedule)

Rotation: Mon-Sun 24/7

Free Radio Spot Production Included!

Regional Radio Remnant Program - Rate Card #4								
	# of Clusters	Cost Per Cluster	# of Spots	Cost Per Spot	Rate			
Package 1	5	\$1,050.00	165	\$31.82	\$5,250			
Package 2	10	\$950.00	330	\$28.79	\$9,500			
Package 3	20	\$850.00	660	\$25.76	\$17,000			
Package 4	50	\$750.00	1,650	\$22.73	\$37,500			

Station	Market	<u>DMA</u>	County	Freq	Format
WROW-AM	ALBANY	Albany-Schenectady-Troy	ALBANY	590	N/T
WROW-FMt	ALBANY	Albany-Schenectady-Troy	ALBANY	100.5	N/T
WWSC-AM	GLENS FALLS	Albany-Schenectady-Troy	WARREN	1450	TALK
WENT-AM	GLOVERSVILLE	Albany-Schenectady-Troy	FULTON	1340	AC
WENT-FMt		Albany-Schenectady-Troy	FULTON	105.1	AC
WNYQ-FM	HUDSON FALLS	Albany-Schenectady-Troy	WASHINGTON	101.7	CL HITS
WCKM-FM	LAKE GEORGE	Albany-Schenectady-Troy	WARREN	98.5	OLDIES
WJIV-FMt	GREENVILLE, NH	Boston	HILLSBOROUGH	94.3	REL
WZKZ-FM	ALFRED	Buffalo	ALLEGHENY	101.9	CTY
WJTN-AM	JAMESTOWN	Buffalo	CHAUTAUQUA	1240	N/T
WCHN-AM	NORWICH	Buffalo	CHENANGO	970	N/T
WOEN-AM	OLEAN	Buffalo	CATTARAUGUS	1360	NOST
WKOL-FM	PLATTSBURGH	Burlington-Plattsburgh	CLINTON	105.1	CL HITS
WVIN-FM	BATH	Elmira (Corning)	STEUBEN	98.3	AC
WGHQ-AM	KINGSTON	New York	ULSTER	920	CTY
WLNA-AM	KINGSTON	New York	ULSTER	1420	CTY
WBNR-AM	KINGSTON	New York	ULSTER	1260	CTY
WAUB-AM	AUBURN	Syracuse	CAYUGA	1590	N/T
WHCU-AM	ITHACA	Syracuse	TOMPKINS	870	N/T
WTLA-FMt	MATTYDALE	Syracuse	ONONDAGA	97.7	SPORTS
WAUB-FMt	MELROSE PARK		CAYUGA	98.1	N/T
WTLA-AM	NORTH SYRACUSE	Syracuse	ONONDAGA	1200	SPORTS
WSGO-AM	OSWEGO	Syracuse	OSWEGO	1440	SPORTS
WSGO-FMt	OSWEGO	Syracuse	OSWEGO	100.1	SPORTS
WODZ-FM	ROME	Syracuse	ONEIDA WEST	96.1	CL HITS
WNYR-FM	WATERLOO	Syracuse	SENECA	98.5	AC
WJIV-FM	CHERRY VALLEY	Utica	OTSEGO	101.9	REL
WXUR-FM	HERKIMER	Utica	HERKIMER	92.7	CL ROCK
WLFK-FM	GOUVERNEUR	Watertown	ST. LAWRENCE	95.3	CTY
WLLG-FM	LOWVILLE	Watertown	LEWIS	99.3	CTY
WQTK-FM	MASSENA	Watertown	ST. LAWRENCE	92.7	TALK
WPAC-FM	OGDENSBURG	Watertown	ST. LAWRENCE	98.7	OLDIES
WSLB-AM	OGDENSBURG	Watertown	ST. LAWRENCE	1400	SPORTS

NOTES:

- 1. This remnant radio buy is a cluster buy. Each cluster you buy is projected to get you one spot on each station listed.
- 2. This placement runs on a 24 hour, 7 day a week rotation. M-F schedule available at an increased cost of +15%.
- 3. Spots run through all stations listed, no stations may be dropped or substituted.
- 4. Prelogs are not available. Post logs provided at the end of the run.
- 5. Spots run over a 30-Day period.
- 6. All rates include a FREE Infrastructure Review.
- 7. All stations subject to availability at time of placement.
- 8. All placements after November 15, subject to potential rate increase of +25%.
- 9. :60 Second Spots are double the :30 second price quoted in this rate card.
- 10. Affiliate list subject to change.
- 11. "t" denotes translator station.
- 12. NMS will produce for Client a <u>FREE</u> 30-sec or 60-sec radio spot. Client must provide a general script or bullet points with information they would like to use in the radio spot and approve a final script in writing sent to Client by NMS for approval. NMS will use the best possible radio voice and/or music available at the time of production. Turnaround time for radio production is 3-7 days from receipt of an approved script from Client.



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We Appreciate Your Business!
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